

## Southwestern Pennsylvania Organization of Nurse Leaders Balance Sheet Prev Year Comparison

As of December 31, 2020

	Dec 31, 20	Dec 31, 19	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
Checking/Savings				
PNC	26,603.39	129,254.66	-102,651.27	-79.42%
PNC - Money Market	80,603.99	0.00	80,603.99	100.0%
<b>Total Checking/Savings</b>	<b>107,207.38</b>	<b>129,254.66</b>	<b>-22,047.28</b>	<b>-17.06%</b>
<b>Other Current Assets</b>				
Due from Paypal	0.00	33.62	-33.62	-100.0%
<b>Total Other Current Assets</b>	<b>0.00</b>	<b>33.62</b>	<b>-33.62</b>	<b>-100.0%</b>
<b>Total Current Assets</b>	<b>107,207.38</b>	<b>129,288.28</b>	<b>-22,080.90</b>	<b>-17.08%</b>
<b>TOTAL ASSETS</b>	<b>107,207.38</b>	<b>129,288.28</b>	<b>-22,080.90</b>	<b>-17.08%</b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Other Current Liabilities</b>				
Unearned Revenue	4,950.00	0.00	4,950.00	100.0%
<b>Total Other Current Liabilities</b>	<b>4,950.00</b>	<b>0.00</b>	<b>4,950.00</b>	<b>100.0%</b>
<b>Total Current Liabilities</b>	<b>4,950.00</b>	<b>0.00</b>	<b>4,950.00</b>	<b>100.0%</b>
<b>Total Liabilities</b>	<b>4,950.00</b>	<b>0.00</b>	<b>4,950.00</b>	<b>100.0%</b>
<b>Equity</b>				
Opening Bal Equity	0.00	21,993.34	-21,993.34	-100.0%
Unrestricted Net Assets	129,288.28	90,945.07	38,343.21	42.16%
Net Income	-27,030.90	16,349.87	-43,380.77	-265.33%
<b>Total Equity</b>	<b>102,257.38</b>	<b>129,288.28</b>	<b>-27,030.90</b>	<b>-20.91%</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>107,207.38</b>	<b>129,288.28</b>	<b>-22,080.90</b>	<b>-17.08%</b>

## Southwestern Pennsylvania Organization of Nurse Leaders Profit & Loss Budget vs. Actual January through December 2020

	Jan - Dec 20	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
Interest Income	603.99			
<b>MEETING INCOME</b>				
<b>Annual Meeting</b>				
Gift Card Sponsors	250.00			
Raffle Proceeds	0.00	4,000.00	-4,000.00	0.0%
Registrations	8,300.00	80,500.00	-72,200.00	10.31%
Sponsorship/Exhibitors	41,700.00	51,200.00	-9,500.00	81.45%
<b>Total Annual Meeting</b>	<b>50,250.00</b>	<b>135,700.00</b>	<b>-85,450.00</b>	<b>37.03%</b>
<b>Member Networking Event</b>				
Registrations	0.00	0.00	0.00	0.0%
Sponsorship	0.00	0.00	0.00	0.0%
<b>Total Member Networking Event</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Networking Event Fall</b>				
Registrations	0.00	2,675.00	-2,675.00	0.0%
Sponsorships/Exhibitors	0.00	750.00	-750.00	0.0%
<b>Total Networking Event Fall</b>	<b>0.00</b>	<b>3,425.00</b>	<b>-3,425.00</b>	<b>0.0%</b>
<b>Networking Event Spring</b>				
Registrations	0.00	1,570.00	-1,570.00	0.0%
Sponsorships/Exhibitors	0.00	500.00	-500.00	0.0%
<b>Total Networking Event Spring</b>	<b>0.00</b>	<b>2,070.00</b>	<b>-2,070.00</b>	<b>0.0%</b>
<b>Total MEETING INCOME</b>	<b>50,250.00</b>	<b>141,195.00</b>	<b>-90,945.00</b>	<b>35.59%</b>
<b>Total Income</b>	<b>50,853.99</b>	<b>141,195.00</b>	<b>-90,341.01</b>	<b>36.02%</b>
<b>Expense</b>				
<b>Administrative Support - KME</b>				
VAO	3,200.00	3,770.00	-570.00	84.88%
Administrative Support - KME - Other	39,000.00	39,000.00	0.00	100.0%
<b>Total Administrative Support - KME</b>	<b>42,200.00</b>	<b>42,770.00</b>	<b>-570.00</b>	<b>98.67%</b>
<b>MEETING EXPENSES</b>				
<b>Annual Meeting</b>				
AV Expenses	0.00	12,800.00	-12,800.00	0.0%
Awards	0.00	245.00	-245.00	0.0%
Badges/Lanyards	0.00	1,031.00	-1,031.00	0.0%
Booths/Tables	0.00	2,625.00	-2,625.00	0.0%
CE Credit Processing	915.00	1,020.00	-105.00	89.71%
Conference App	0.00	1,200.00	-1,200.00	0.0%
Credit Card Fees	1,284.90	2,013.00	-728.10	63.83%
Decorations/Marketing	198.75	250.00	-51.25	79.5%
Gift Card Awards	1,150.00			
Graphic Design	3,231.25	3,500.00	-268.75	92.32%
Gratutities	0.00	300.00	-300.00	0.0%
Honorarium	5,200.00	10,650.00	-5,450.00	48.83%
Meal Expense	0.00	53,849.00	-53,849.00	0.0%

## Southwestern Pennsylvania Organization of Nurse Leaders Profit & Loss Budget vs. Actual January through December 2020

	Jan - Dec 20	Budget	\$ Over Budget	% of Budget
Oxford Abstracts	618.00	600.00	18.00	103.0%
Posterboard	0.00	2,750.00	-2,750.00	0.0%
Printing and Copying	663.89	2,100.00	-1,436.11	31.61%
Shipping to/from Venue	1,003.40			
Signs	0.00	150.00	-150.00	0.0%
Speaker travel Exp	0.00	2,720.00	-2,720.00	0.0%
Staff Travel Exp	0.00	2,560.00	-2,560.00	0.0%
Supplies	188.95	200.00	-11.05	94.48%
Virtual Digital Platform	19,500.00			
<b>Total Annual Meeting</b>	<b>33,954.14</b>	<b>100,563.00</b>	<b>-66,608.86</b>	<b>33.76%</b>
<b>Networking Event Fall</b>				
AV	0.00	165.00	-165.00	0.0%
Credit Card Fees	0.00	67.00	-67.00	0.0%
Food and Beverage	0.00	3,000.00	-3,000.00	0.0%
Other Exp	0.00	350.00	-350.00	0.0%
<b>Total Networking Event Fall</b>	<b>0.00</b>	<b>3,582.00</b>	<b>-3,582.00</b>	<b>0.0%</b>
<b>Networking Event Spring</b>				
AV Expenses	0.00	1,500.00	-1,500.00	0.0%
CE Credit Processing	0.00	385.00	-385.00	0.0%
Credit Card Fees	0.00	40.00	-40.00	0.0%
Food and Beverage	0.00	4,500.00	-4,500.00	0.0%
Honorarium	0.00	500.00	-500.00	0.0%
Other Exp	0.00	300.00	-300.00	0.0%
Signs, Brochures, Landyards etc	0.00	240.00	-240.00	0.0%
Staff Travel Expense	0.00	30.00	-30.00	0.0%
<b>Total Networking Event Spring</b>	<b>0.00</b>	<b>7,495.00</b>	<b>-7,495.00</b>	<b>0.0%</b>
<b>Total MEETING EXPENSES</b>	<b>33,954.14</b>	<b>111,640.00</b>	<b>-77,685.86</b>	<b>30.41%</b>
<b>Operations</b>				
Contracted Services - non KME	150.00	228.00	-78.00	65.79%
Donation	0.00	500.00	-500.00	0.0%
Graphic Design	253.75			
Insurance	823.00	823.00	0.00	100.0%
Member Recognition	0.00	500.00	-500.00	0.0%
Social Media	0.00	500.00	-500.00	0.0%
Supplies Expense	0.00	210.00	-210.00	0.0%
Telephone	300.00	300.00	0.00	100.0%
Operations - Other	204.00			
<b>Total Operations</b>	<b>1,730.75</b>	<b>3,061.00</b>	<b>-1,330.25</b>	<b>56.54%</b>
<b>Total Expense</b>	<b>77,884.89</b>	<b>157,471.00</b>	<b>-79,586.11</b>	<b>49.46%</b>
<b>Net Ordinary Income</b>	<b>-27,030.90</b>	<b>-16,276.00</b>	<b>-10,754.90</b>	<b>166.08%</b>
<b>Net Income</b>	<b>-27,030.90</b>	<b>-16,276.00</b>	<b>-10,754.90</b>	<b>166.08%</b>